

Leadership Skills for Technical Professionals

ChangeWorks
Inc.



Technically trained and technically talented people - engineers, systems analysts, nurses, accountants, scientists, technicians, mechanics, and others are the core of every organization. Unfortunately, the very characteristics that enable these professionals to be successful in their technical field often hamper their effectiveness as supervisors, managers, and leaders.

For example, while it is valuable for technical professionals to have a strong drive to solve problems, this same drive can diminish their ability to involve others in the solution of problems. It is often difficult for technical "experts" to delegate, work with, and develop others, to be sensitive to other people, and to communicate effectively.

This workshop focuses on helping technical professionals make the transition from doing the work to getting the work done through and with other people.

As a participant in this workshop, you will learn to:

- ✓ Master the psychological barriers that interfere with technical professionals taking a leadership role
- ✓ Overcome the "I can do it better" syndrome
- ✓ Let go of technical details and focus on the big picture
- ✓ Communicate effectively with technical and non-technical personnel
- ✓ Give feedback to others that promotes high levels of performance
- ✓ Motivate people by gaining cooperation rather than forcing compliance
- ✓ Network with other professionals to expand your sphere of influence
- ✓ Empower yourself and your team by understanding and skillfully exercising your unique leadership style
- ✓ Minimize turnover and develop excellent performance
- ✓ Build on your technical strengths while overcoming barriers to effective leadership

You will leave this workshop with not only IDEAS about leadership skills, but also with TOOLS that you can begin to use immediately on your job.

This program is available in several formats.



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